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Marketing Team

Name	Can Help You With
Whitney Goldstein Director of Marketing	

FinOps Team

Name	Can Help You With
Russell Winfield *SVP of Finance*	- When you're not sure who in FinOps to ask - Stock options questions
Ashley Turney *Corporate Controller* Finance	- Paycheck questions - Audit questions
Matt Davis *Manager of Revenue Operations* Finance	- Department budget questions - Spend approvals
David Booth *Sr. G/L Accountant* Finance	Accounts payable questions
Kate Madrian *Staff Accountant* Finance	Employee expense reimbursement questions (email expenses@efilecabinet.com)
Alex Whetstone *Jr. Salesforce Administrator* Revenue Operations	- Any questions relating to the following business operations systems: - Salesforce (includes CPQ and Billing) - Elements.cloud (new tool we are getting here soon) - Chili Piper - Outreach - Avalara - Gong - Marketo integration (Other questions see Mirella De Rossi) - DocuSign - OwnBackup - Totango integration (Other questions see Mike Edlefsen) - ZoomInfo - Apollo.io

Cassidy Cloward
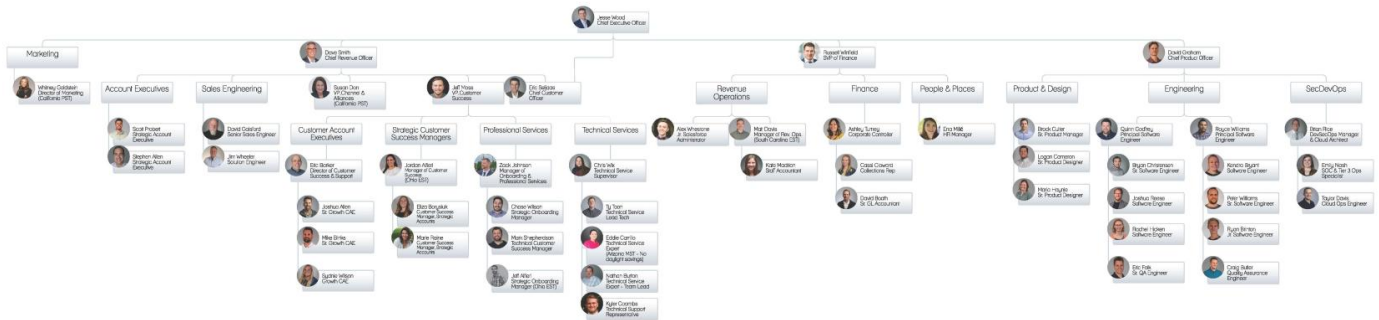*Collections Representative*
Revenue Operations

Product Team

Name	Can Help You With
David Graham *Chief Product Officer* Product Development	Leads the overall Product Development team. Can help with: • Product strategy and roadmap • Product Development team and processes
Craig Butler *Quality Assurance Engineer* Quality Assurance	
Eric Folk *Sr. Quality Assurance Engineer* Quality Assurance	
Royce Williams *Principal Software Engineer / Team Lead* Product Development	Leads one of our Engineering teams ("Midnight Robots"). Can help with: • Technical approach and priorities • Product Development team and processes
Kendra Bryant *Software Engineer* Product Development	
Peter Williams *Sr. Software Engineer* Product Development	
Ryan Brinton *Jr. Software Engineer* Product Development	
Quinn Godfrey *Principal Software Engineer / Team Lead* Product Development	Leads one of our Engineering teams ("Code Monkees"). Can help with: • Technical approach and priorities • Product Development team and processes

Bryan Christensen *Sr. Software Engineer/* *Product Owner* Product Development	Product owner organizing the work for one of our Engineering teams ("Code Monkees"). Can help with: • Initiative status and priorities • Product Development team and processes
Joshua Reese *Software Engineer* Product Development	
Rachel Hicken *Software Engineer* Product Development	
Brock Cutler *Product Manager* Product Management	Drives product priorities and definition. Can help with: • Product questions and feedback • Initiative priorities and roadmap status
Logan Cameron *Senior Product Designer* Product Management	Drives product design for overall product and new initiatives. Can help with: • Design and usability questions and feedback • User research
Maria Haynie *Senior Product Designer* Product Management	
Brian Rice *Cloud Architect* Security Dev Ops	
Emily Nash *SOC & Tier 3 Ops Specialist* Security Dev Ops	
Taylor Davis *Cloud Ops Engineer* Security Dev Ops	Security - contract redlines Governance, risk, and compliance

People & Places Team

Name	Can Help You With
Ena Milić *HR Manager* People & Places	Company Events & Meetings Company Policies and Procedures HR/Payroll/Benefit Questions Hiring & Onboarding Recruiting Employment Verifications Facilities Concerns & the Costco Order Terminations Investigations Employee Handbook Compliance Assistance (SOC / IT & ISO 27001) Annual Form 5500, Annual Workers' Compensation Audits 1099 Contractors For Managers: Employee Performance, Annual Performance Reviews, Training **Systems I manage: SplashTrack, Replicon**

Revver Org Chart 10.1.2024

Click image to view in greater detail.

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Sales Team

Name	Can Help You With:
Dave Smith *Chief Revenue Officer* Sales Enablement	
Susan Don *VP, Channel & Alliances* Sales Enablement	
David Gaisford *Senior Sales Engineer* Sales Engineering	Technical Sales and Training
Jim Wheeler *Solution Engineer* Sales Engineering	Technical Sales

Growth Account Executives

selling to customers with <99 employees

Strategic Account Executives

selling to customers with 100+ employees

Scott Probert
Stephen Allen

SDR

Operations Team

Below are a list of individuals on the operations team and the areas/subjects they can help you with.

Name	Can Help You With
Eric Seljaas *Chief Customer Officer* Executive Operations	
Jeff Moss *VP, Customer Success* Customer Success	
Zack Johnson *Manager of Onboarding & Professional Services* Professional Services	
Eric Barker *Director of Customer Success & Support* Customer Success	amendments to add features to user accounts, questions on accounts in hub / what features they have, questions on legacy software/features compared to current questions on legacy accounts and moving them to our latest platforms, migration process questions renewal process, upsell strategies and cross-sell strategies.
Jordan Alfieri *Manager of Customer Success* Customer Success	
Jeff Alfieri Strategic Onboarding Manager Customer Success	
Mark Shepherdson Technical Customer Success Manager Customer Success	